

## Quorum -

An assembly of the critical elements required to conduct business over the Telephone using IP Telephony and Cloud Computing

#### WHY VoIP?

- IP is the standard protocol used to route data and voice packets over the internet
- VOIP ENABLES CALLS TO BE ROUTED DIRECTLY FROM IP PHONE TO IP PHONE WITHOUT PBX OR CENTRAL OFFICE SWITCHING
- THEREBY ELIMINATING THE COST OF A PBX AND ASSOCIATED TELEPHONE LINES.

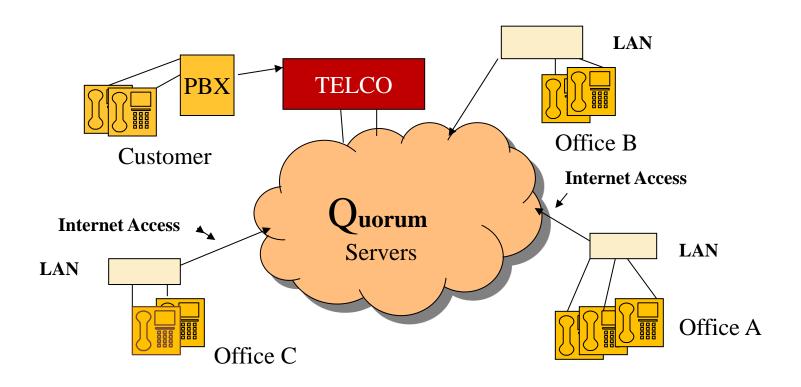
#### ON-NET & OFF-NET CALLING

- Quorum Calls between extensions are carried ON-NET ...FREE OF CHARGE, regardless of DISTANCE
- Quorum Calls to <u>Off-Net</u> phones incur a public Network charge of pennies per minute

Paths\_\_\_\_\_

• NUMBER OF <u>SIMULTANEOUS CALLS</u> THAT ROUTE TO & FROM THE PUBLIC TELEPHONE NETWORK

# QUORUM SERVICE



### Quorum Benefits

- > PATHS ARE SHARED ACROSS THE ENTERPRISE RESULTING A CONSIDERABLE COST SAVINGS
- > QUORUM MANAGES TECHNOLOGY CHANGES
- > NEED FOR LOCAL TECHNICAL EXPERTISE IS SHARPLY REDUCED
- > SOFTWARE UPGRADES ARE AUTOMATIC
- > FREE LOCAL AND LONG DISTANCE CALLS
  BETWEEN EXTENSIONS WITH QUORUM SERVICE

### BENEFITS OF A QUORUM SYSTEM

- ➤ QUORUM ENABLES YOU TO ADOPT NEW APPLICATIONS AS THEY COME TO MARKET
- ➤ YOUR INVESTMENT IS LIMITED TO ONLY THE PURCHASE OF VOIP PHONES AND A ROUTER
- ➤ QUORUM SERVICE IS CHARGED ON A MONTHLY BASIS THEREBY IMPROVING CASH FLOW
- > Telephone Company charges are sharply REDUCED

### BENEFITS OF A QUORUM SYSTEM

- No maintenance contracts, and no software assurance contracts required
- Significant reduction in total cost of PBX SERVICE
- Quorum high performance servers are housed in secure data centers with direct access to carrier facilities
- In the event of an internet access Service interruption, inbound calls can be re-routed to another location

#### WHAT YOU WILL NEED

- AN INTERNET CONNECTION WITH
  SUFFICIENT BANDWIDTH TO HANDLE THE
  MAX NUMBER OF SIMULTANEOUS CALLS AT
  EACH LOCATION IN ADDITION TO YOUR
  REGULAR INTERNET USAGE
- A NETWORK ROUTER THAT CAN PROVIDE QUALITY OF SERVICE TAGGING
- IP PHONES AT EACH LOCATION